



How to know when to end the conversation

If the other person:

- makes an "I'm done" statement ("I need to go"; "It was nice talking to you")
- starts looking down or around the room
- looks at their watch
- starts packing up their things to leave

STOP talking about that topic.

Make a positive ending statement and say good-bye.



Should I stop talking now?

- 1. Stop and **listen** to their words.
- 2. Stop and **look** at what they are doing.
- 3. Stop and look around.