

Customer script #1:

(Customer) "Excuse me, where are the swimsuits?"

(Employee) "I believe they are this way. If not, I can find someone to help you."

> LOOK/SPEAK FORWARD



Customer script #2:



(Customer) (acting upset)
"Hey! There is broken glass
on the floor! Why don't you
clean that up before
someone gets hurt!?"

TONE

(Employee) "I'm very sorry.
Thank you for letting me
know. I'll get someone to
take care of that right away."





Customer script #3:



(Customer) "Can you help me find over here?"

(Employee) "No ma'am, but I can find someone who can help you. I will be right back."

(Customer) "Thank you."

Customer script #4:



(Customer) (acting upset)"This tool is way too expensive. Do you think I would buy this at this price?"

(Employee) "I am sorry. The manager is over at that desk. I think she can help you with that."

-OR-

(Employee) "I am sorry, let's go find someone who can help you. We can go to the customer service desk."